

What are the Benefits of becoming a Managed Client?



There's no need to manage IT invoices and lots of IT suppliers

Reduce headaches and minimise management and resource by purchasing all of your IT services from one source, one simplified invoice and, one single point of accountability. When contact is required, eliminate the time to work out who to contact, and just pick up the phone to your Account Manager, and all your needs will be resolved.



Enjoy the flexibility to grow and change employees' requirements on demand

Instant access, instant changes, and instant control at your fingertips. As a managed client, you're able to add and remove seats and change your plan whenever you please at any point during the subscription with no penalty cost, and no time wasted as seats are live instantly!



Focus on your business objectives and let our experienced team manage your IT

SMB companies can purchase a fully managed IT service just like you would purchase other utilities such as gas and water. This frees you up to focus on your core business values and objectives. By taking out the day-to-day mundane IT management and utilising cloud technology services you can be sure that you have the latest IT innovations, enabling you to compete with your larger rivals.



Build a relationship with your supplier

Do you need a supplier you can rely on to respond quickly and with expert advice. A supplier that you can trust, a supplier that understands your business and your business needs? Building a relationship with us will give you your own dedicated Account Manager who will look after you while you grow. We're a single point of accountability for all of your needs, and we can provide you a cost effective solution with your key objectives at heart.



Do things differently and get a bespoke offering rather than a commodity product

We can tailor your solution right down to your individual users. Let our team of experts create you a bespoke solution that best matches your requirement.

TEL: 01753 887161
WEB: www.westwoodassociates.co.uk